

April 9, 2002

From: P&W Intranet

## Small Business Administration Honors two Pratt Suppliers

Two suppliers nominated by Pratt & Whitney have been named Small Business Subcontractor of the Year by the U.S. Small Business Administration's (SBA) New England and Mid West regional offices.

The companies, Delta Industries of East Granby, Conn., and Jedco, Inc. of Grand Rapids, Mich., are both long-time Pratt suppliers that make sheet metal weldments for commercial and military engines.

To qualify for the award, suppliers must demonstrate excellence in 10 areas: overall management, cost performance, financial strength, labor relations, customer interface, technical capabilities, resource utilization, delivery performance, special achievements and exceptional results.

"We are very pleased that two of our suppliers have been chosen for this honor," said Al Mulvey, vice president, UTC Aerospace Supply Management. "Over the years, both Delta and Jedco have shown tremendous commitment to helping us meet our customers' needs."

Pratt has a strong track record in supporting a diverse supplier base, including small businesses, and minority-owned and women-owned businesses. About 65 percent of Pratt's suppliers for product-related and non-product related items are small businesses. Of the 1,731 suppliers Pratt did business with last year, 1,084 were small businesses.

SBA selects 10 regional winners from across the country. From these, one supplier will be named National Small Business Subcontractor of the Year. The national and regional awards will be presented during National Small Business Week activities in Washington, D.C., on May 10.